

SYSTEM 
EDSTRÖM

**We create
mobile workplaces**

systemedstrom.co.uk



SYSTEM EDSTRÖM

We have been creating mobile workplaces for more than 65 years. Since our founder, Ulf Edström, opened his first workshop in 1958, we have grown to become a major supplier of van racking solutions in Sweden, the UK and Europe.

In 1958, Ulf Edström recognised that the growing number of trade vans on the road needed storage that would keep equipment and cargo safe and secure. Initially, he worked with off-the-peg solutions, but soon realised that each trade brought with it unique challenges that required innovative solutions.

Ulf began designing storage systems specifically for the vans he equipped. Thus, the concept of the “mobile workplace” was established.

That spirit of innovation was the foundation of System Edström’s success and it continues to this day.

In 1987, System Edström expanded into the UK.

From small beginnings in Corby, Northamptonshire, the UK operation has emulated the growth of its Swedish parent, and established itself as a market leader.

In 2017, the company moved to purpose-built premises in Corby, and has continually invested in its workshop and personnel to support future growth in the market.

The workshop now has sufficient bays to work on a number of vans simultaneously, with space for hundreds of vehicles at our headquarters, plus nearby off-site secure storage.

We are now taking the next steps in building a business for the future. This will not only strengthen our position in the UK – it will take us to even greater heights.

1958

System Edström is established in Sweden under the name Ulf Edström AB.

1987

The company goes international, opening its first overseas office in Corby, UK.

2001

System Edström undergoes its first crash test, and passes with flying colours.

2017

Corby is expanded to more than 3,500m² to include a state-of-the-art workshop.

2018

A brand-new product line is launched, featuring a bold, modern design.

2021

System Edström appoints new leadership team in the UK, with a clear vision for the future.

Innovative solutions for van racking and storage



WHAT WE DO

System Edström splits its UK operations into two divisions: conversions and wholesale.

Fleet conversions are carried out at our Corby base, while our wholesale division operates in collaboration with a network of approved partners and installers across the UK.

We base our service on three pillars:

Transparency

Communication is at the heart of our service. We work closely with you and communicate clearly, so you know where in the process your order is at any given time.

Agility

We pride ourselves on our ability to understand your business demands, and offer the flexibility to respond to your needs.

Capacity

We carry high levels of stock here in the UK, ensuring that we can meet your demand and turn your order around in a timely fashion.

2022

Republication of our Green Report underlines our commitment to the environment.

2023

System Edström achieves Highly Commended in *What Van? Converter of the Year*.

The name to trust

Our van racking solutions and accessories keep tools and equipment well organised and safe.

By having a place for everything in the van, we save your teams time and make it easier for them to do their jobs, improving efficiency and saving money.

Safety

To us, safety is paramount. We test our racking systems at RISE – the Research Institutes of Sweden.

RISE has a deserved reputation for high standards and works with companies, public sector organisations and research institutes around the world.



Van conversions

Our workshop in Corby is the hub of our conversions business. Here, our team of experts install van racking solutions for our fleet customers.

We provide an end-to-end conversion solution. We install all shelving and racking, along with any accessories that you choose to complete your system, from pegboards to tool cases, vices and workbenches, internal ladder holders and much more.

We can also support you with all your on-board power requirements and lighting systems, as well as specialist equipment such as air compressors.

Finally, we finish your installation by applying livery to your vans, before carrying out a full quality control pass-off.

It all adds up to the total fleet solution.



FIT FOR THE FUTURE

Throughout our history, we have been at the leading edge of van storage solutions.

That spirit of innovation still motivates us. Not only in product development but also in our company values and structure.

One thing we can always be sure of is change and the opportunities and challenges it presents. That's why we continue to invest in our business. These investments will ensure that we can continue to exceed the expectations of our customers and partners.

Firstly, we have invested in our facilities. By expanding our workshop, we have built the capacity to service even more vans at any given time and guarantee consistent throughput.

We have also expanded our vehicle storage, by investing in an additional site in Corby. This has given us greatly increased storage facilities.

This means we can take delivery of your vehicles as and when they come available and store them securely until their time slots in our workshop come up.

EV charging

We currently have 16 EV charging points, with more planned for the future.

This will allow us to facilitate better throughput of electric vehicles and has enhanced the sustainability credentials of our demo fleet.



Our routes to market

Over the years, our UK business has evolved to reflect the market better. As we embark on the next phase of our development, we have committed to developing our activities in two areas.

Conversions

The majority of our UK business comprises our fleet conversions operation. We work closely with a broad range of partners in the UK leasing market, as well as individual fleet managers at utilities, public authorities, private companies and more, providing a comprehensive van conversion service for their fleet needs.

The majority of the work for these contracts is carried out at our state-of-the-art facility in Corby, Northamptonshire. The ability to draw on the support of our dealer partners when required gives us added flexibility.

From the moment each van enters our workshop, our expert installers fit everything that vehicle needs to do its job. As well as our range of racking and accessories, this also includes electricals, lighting, security, any unique tools required and company livery.

Everything is taken care of in one place as part of one process, maximising efficiency while maintaining a high level of quality control. Every vehicle also goes through a rigorous pass-off process ahead of delivery.

Wholesale

Our other route to market is our thriving wholesale business.

We have built a network of trusted dealer partners and approved installers, fitting our high-quality solutions to clients in a wide range of trades.

We maintain an ongoing certified training process for our partner installation teams to ensure they always meet our exacting standards.



INVESTING IN PEOPLE

Alongside our workshop and capacity, we continue to invest in our most valuable asset: people.

We have restructured the team to reflect the business better, increased our support staff and committed even more to making sure our installers are the best they can be.

Future-proof installers

On the technical side, we continue to ensure that our installers are fully up-to-date with the latest developments. And, as the UK market for electric vehicles grows, we are training ever more engineers to work on the next generation of vans.

Converting high-voltage electric and hybrid system vehicles brings new challenges that make working on these vans potentially more hazardous. So, it's vital that the engineers fitting our products have the skills to do so safely.

Supporting you

We know that business does not always run smoothly. We are committed to clear communication, so that you know exactly what stage your vehicles are at, at any given point in the process.

To meet this challenge, we have restructured our team, introducing separate UK Sales Managers for the conversions and wholesale sides of our business. This allows them to focus specifically on these areas.

We have also grown our administration team, with new appointments in channel development, order management and aftersales support.



A COMPREHENSIVE RANGE

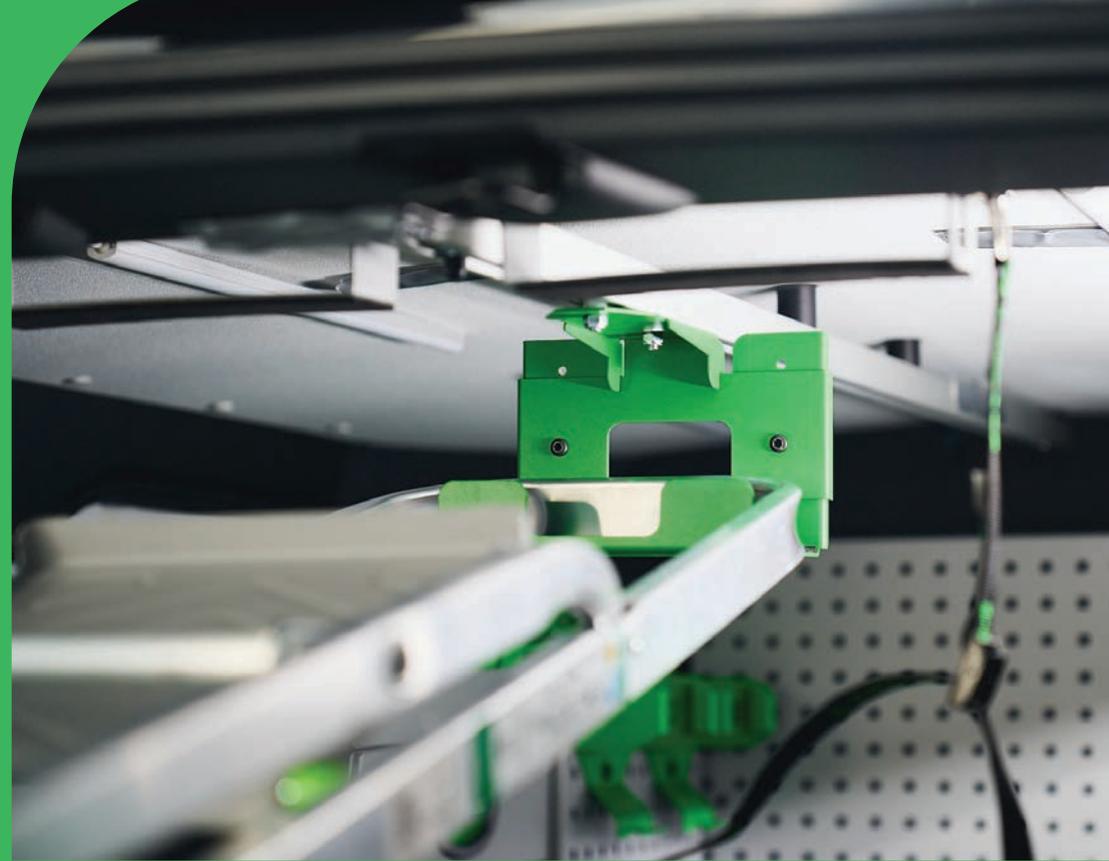
Our van racking solutions comprise a range of products that make them ideal for any industry. From vehicle racking, drawers and shelving, to electricals, accessories and graphics, we have the perfect products for you.

Accessories

We have a comprehensive selection of accessories to complement your racking, including lighting, safety products, tool cases, drawer inserts, storage bins and more.

Electrical systems

We also provide electrical systems to meet the increasingly complex requirements of modern vans, including lighting, inverters and power boards.



Quality

All our racking products are designed and built in Sweden – a byword for quality and reliability. We use high-quality materials for the job, backed by expert workmanship to guarantee the best performance in your vans. The result is durable storage solutions that you can trust.

Reliability

Your van racking is only doing its job if it's in proper working order. Our reputation for quality is your guarantee that your teams can rely on our racking to perform. Such is our confidence, we offer a five-year parts and labour warranty on all our systems, when fitted by our expert installers.

Safety

In all our van racking solutions, safety is our most important consideration. Our Swedish parent company, System Edström Bilinredningar AB, has approved crash tests for van racking and false floors conducted by an external party in accordance with NS286, equivalent to the crash pulse of ECE R17.

Versatility

Our modular designs and adaptable products make for one of the most versatile storage systems on the market. Whatever you need from your van, we can design a system to suit your requirements. Whatever your people might need, including any specialist equipment, we have the solution for you.

Durability

Our use of high-strength steel and high-quality materials in all our products means that they last for years to come. You can relax knowing you won't need to spend valuable resources replacing the system. You can even transfer your system to a new van if necessary.

COMMITTED TO SUSTAINABILITY

We take our obligations to the environment seriously.

Not only does better sustainability help cut costs and improve efficiency, it is also a moral duty. The world's resources are not infinite and it is our responsibility to marshal those resources to protect our world to ensure a better future for all. This is a challenge we are happy to take on.

All too often, a company's professed commitment to building a sustainable future can seem like empty words. But not at System Edström. We are taking effective steps to improve our environmental credentials.

We began in 2017, when we reviewed all our operations to see where we could cut emissions and waste. Our work to reduce the weight of our products, lower CO2 emissions and reduce our use of plastics is an ongoing project.

Concrete actions for tangible results

- ✓ 18% reduction in material thickness in our pegboards, leading to annual reduction in CO2 emissions of 20,000kg per year
- ✓ 25% thinner shelf frames, making for annual weight reduction of 34 tonnes
- ✓ Reduction in plastic use, saving 3,000kgs per year
- ✓ 25% reduction in the weight of our support rails
- ✓ Backward compatibility in our products, meaning that new components can be added to old systems, prolonging their lifespan
- ✓ Increased use of recycled materials throughout our product range
- ✓ Reduction in the amount of steel used in products of 65 tonnes per year – equivalent to the weight of approximately 35 Volvo V70s

Steel: our preferred material

It stands to reason that the lighter a van is, the less CO2 it will emit. This might seem like an argument for using aluminium racking.

But lighter is not always better. At System Edström, we continue to use Swedish-manufactured steel for our racking.

Why? Because the overall environmental impact of Swedish steel is less than that of aluminium.

Its greater strength and durability makes it the better choice as a high-quality product with a lower impact on the global environment.



SCAN ME
for more on our
environmental
credentials

HISTORY OF INNOVATION

Business never stands still, so neither do we. Since our founder, Ulf Edström, first began installing van racking 65 years ago, innovation has been at the heart of what we do.

Experience that makes a difference

Thanks to our many years' experience, we know tradespeople and what they need. So we design all our products to do the job our end users require. We look at the pain points that tradespeople experience in their day-to-day work and design solutions that address those issues to improve efficiency.

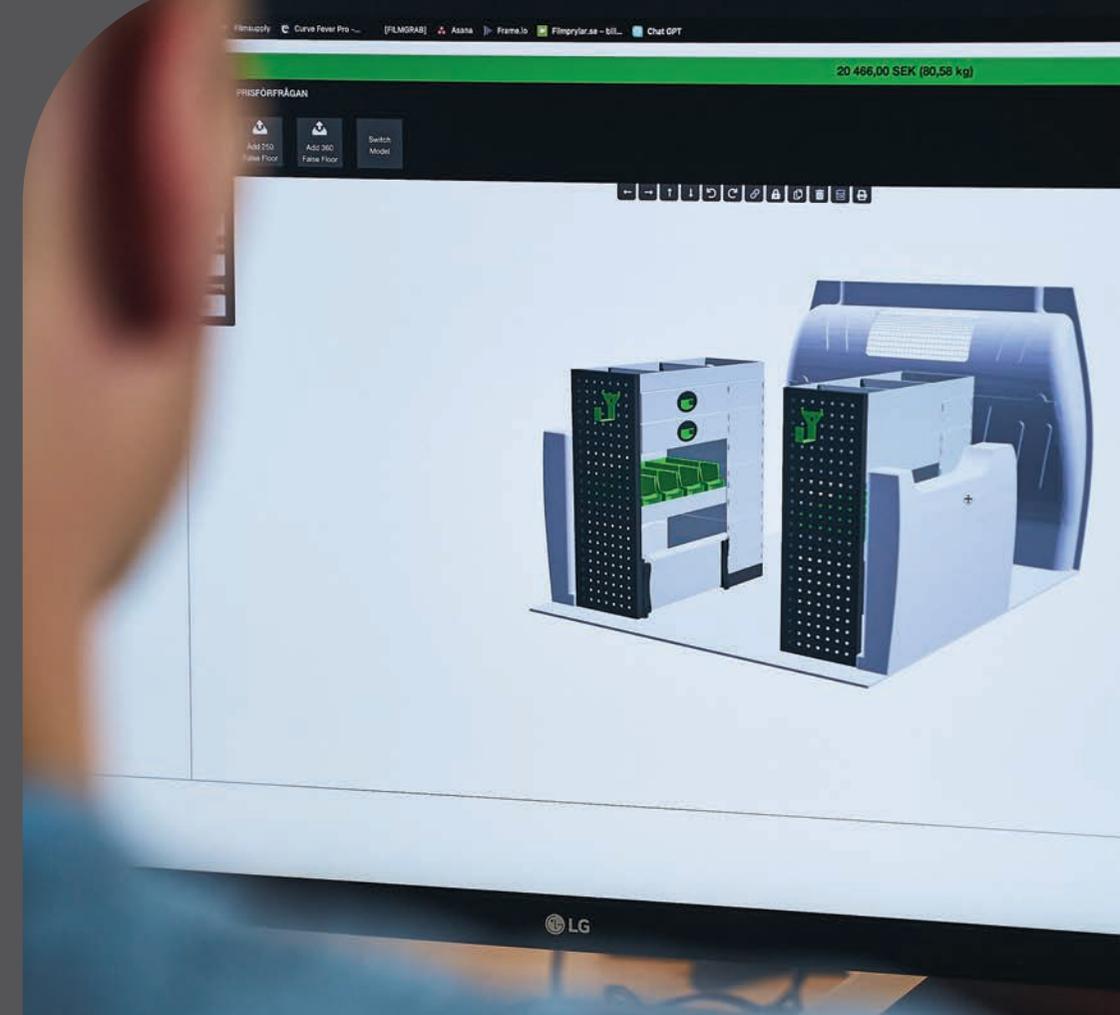
Continuous improvement

With our products and accessories, we have introduced a number of innovations that make life easier every day. These include:

- ✓ Carry bins that allow your people to take what they need directly onto the job
- ✓ Thinner racking and shelf frames to reduce weight and improve fuel efficiency
- ✓ Effective storage solutions such as internal ladder holders and extendable vice holders with work benches, to turn vans into true mobile workplaces
- ✓ E-LCV on-board power: A brand new on-board system to power all your electricals



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Design your own

We continually review our product offering and design processes to make sure that they deliver.

Chief among our innovations is our online Design and Draw system – DnD – which allows users to design their ideal racking solution, specifically for their sector. Alternatively, our clients work with our expert advisers to develop a system that works for them.



SCAN ME
for our online configurator

COMPREHENSIVE FLEET SOLUTIONS

We offer our fleet customers the complete van conversion solution. Our experience working with our leading partners over the years has given us a deep appreciation of the challenges that converting a fleet of vans to exacting specifications and unique requirements offers.

Consequently, we have robust procedures – both in administration and installation – that help ensure the process of fitting out your fleet goes as smoothly as possible.

From your company's first contact with us to completion, we offer:

- ✓ Expert help to design the perfect system
- ✓ Full, secure installation
- ✓ Full post-installation quality control inspection
- ✓ Delivery direct to your premises
- ✓ Compliance with all relevant regulations

Making life easier for fleet managers

From the moment your van is delivered by the manufacturer to our conversion facilities or approved partners, we handle everything.

We have a team of expert sales and support staff to make sure you are kept informed throughout the installation to final inspection and delivery. It is their job to guide your people through the process, so they don't need to worry.

Most importantly, we take the time to get to know you and your business, so we can design the right solution for your company.



SCAN ME
for more on our
fleet solutions

FORWARD-THINKING

At System Edström, we pride ourselves on our ability to rise to a challenge. Over the years, we have worked with customers whose requirements are a little bit out of the ordinary. With each and every one, we have used our expertise to provide a solution that works for them.

TrustFord

When TrustFord required a solution for the first all-electric vehicle for their mobile service fleet, they turned to System Edström.

One of the main challenges was keeping the weight of the vehicle down to a minimum, while providing the necessary storage.

To meet this need, we leveraged our expertise in working with electric vehicles, along with innovative products such as our lightweight storage solutions, to create a system that could carry all the equipment that TrustFord's engineers need to repair and service customers' cars while out on the road.



When transport infrastructure specialists Colas Rail approached System Edström for a new vehicle racking supplier, they presented us with a novel challenge.

Colas Rail runs various types of vans, requiring unique designs to maximise efficiency. This is where System Edström's commitment to service, design flexibility and huge range of products came into their own.

As well as a relatively basic system, Colas Rail required a more complex solution, which could take into account their unique health and safety requirements. By working closely with our sales, design and installation teams, we were able to develop effective solutions. And our close collaboration with Colas Rail meant we were able to fulfil their delivery requirements promptly and accurately.



SERVING THE UK'S MOST PRESTIGIOUS BUSINESSES

We design and install bespoke systems for a number of high-profile customers in industries from construction to automotive, rail, local authorities and much more.

Custom-made racking solutions for every van

Our modular designs can be configured to give our clients the perfect combination of secure storage and space, with the ability to build-in any specialist equipment that their work requires.

Over the years, we have carried out fleet conversions for a host of companies with unique requirements.

All of our customers are unique, bringing with them specific challenges and requirements. Meeting those requirements is our speciality.

Whichever industry you are in and whatever specialist equipment you need in your fleet, we have a solution that will work for you.

Proud to be working with

- ✓ Ford
- ✓ Volkswagen
- ✓ Vauxhall
- ✓ Renault
- ✓ Mercedes-Benz
- ✓ Peugeot
- ✓ Nissan
- ✓ Fiat
- ✓ Toyota
- ✓ Citroën
- ✓ Iveco
- ✓ Maxus

...and more!



A WORLD OF EXPERIENCE

In the UK, we have a 30-year track record of providing efficient and economical solutions to some of our leading companies. We are also proud to be a member of the Ford Motor Company's PRO Converter programme.

Accreditations

Our processes are accredited to stringent international standards and our racking solutions are among the safest on the market.

Made in Sweden

We manufacture all our racking systems in Sweden – a byword for quality and durability.



ISO9001:2015
Quality Management System



ISO14001:2015
Environmental Management System



ISO45001: 2018
Occupational Health & Safety Management



RISE Certified
Quality and safety demands met



VCA approved
under the N1 Enhancement Scheme



Member of SMMT
for more than 10 years

Our UK premises are located in Corby, in the heart of the country, with excellent transport links to just about anywhere. We are ideally located to take delivery of your vehicles directly from the manufacturer.

We also work with authorised dealer partners and installers throughout the UK, so you can find a System Edström dealer near you.

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SCAN ME
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